

# Siriusware Seminar Course Schedule

## September 8-12, 2008



|                    | Room 1   | Room 2   | Room 3  | Room 4   | Room 5  | Room 6   |
|--------------------|--|--|---|--|---|--|
| <b>Monday</b>      |  |  |   |  |   |  |
| 7:30am - 9:00am    | Registration / Software Installation / Continental Breakfast |  |   |  |   |  |
| 9:00am - 10:00 am  | Keynote  |  |   |  |   |  |
| 10:00am - 10:30am  | Break  |  |   |  |   |  |
| 10:30am - 12:00 pm | Salesware Basics 01: Overview (Beg)                          | Workshop: System Architecture & Configuration (Beg)            | E-Commerce: Installation & Use (Beg) PART I                     | E-Commerce: Benefits & Requirements (All)                    | F&B Quick/Bar Service: Basics (Beg)                 | What's New in Version 4 - Why Upgrade? (All)   |
| 12:00pm - 1:00pm   | Lunch  |  |   |  |   |  |
| 1:00pm - 3:00pm    | Salesware Basics 02: Product Setup (Beg)                     | Workshop: Basic SQL Queries (Beg)                              | E-Commerce: Installation & Use (Beg) PART II                    | Retail: : Basics (Beg)                                       | F&B Table Service: Basics (Beg)                     | Workshop: Modifiers & Item Packaging (Int)     |
| 3:00pm - 3:30pm    | Break  |  |   |  |   |  |
| 3:30pm - 5:00pm    |  |  |   |  |   |  |
| <b>Tuesday</b>     |  |  |   |  |   |  |
| 7:30am - 8:30am    | Registration / Software Installation / Continental Breakfast |  |   |  |   |  |
| 8:30am - 10:00 am  | Salesware Basics 03: Item Tree (Beg)                         | Workshop: Troubleshooting Your System (Beg)                    | Panel Discussion: Food & Beverage (Adv)                         | Retail: Purchasing & Reporting (Int)                         | Memberships & Passes: Basics (Beg)                  | Reservations: Basics (Beg)                     |
| 10:00am - 10:30am  | Break  |  |   |  |   |  |
| 10:30am - 12:00 pm | Salesware Basics 04: Operator Setup & Security (Beg)         | Workshop: Controlling Capacity With Max4sale (Int)             | E-Commerce: Print@Home (Int)                                    |  |   |  |
| 12:00pm - 1:00pm   | Lunch  |  |   |  |   |  |
| 1:00pm - 3:00pm    | Salesware Basics 05: Salespoint Setup (Beg)                  | Workshop: SQL for IT Users (Adv)                               | Workshop: Financial Reporting (Int)                             | Workshop: Designing Graphic Layouts (Int)                    | Workshop: Tips, Tricks & Workarounds (Adv) (Time 1) | Reservations: Advanced Topics (Adv)            |
| 3:00pm - 3:30pm    | Break  |  |   |  |   |  |
| 3:30pm - 5:00pm    |  |  |   |  |   |  |
| <b>Wednesday</b>   |  |  |   |  |   |  |
| 7:30am - 8:30am    | Registration / Software Installation / Continental Breakfast |  |   |  |   |  |
| 8:30am - 10:00 am  | Salesware Basics 06: Tickets & Vouchers (Beg)                | Workshop: Business Performance Reporting (Int)                 | Retail: Inventory Control With Tallyman (Int)                   | Workshop: INI Settings & Salespoint Design (Int)             | Workshop: Salespoint Validation (Int)               | Workshop: SQL Database Management (Int)        |
| 10:00am - 10:30am  | Break  |  |   |  |   |  |
| 10:30am - 12:00 pm | Salesware Basics 07: Closing Out (Beg)                       | Workshop: Reporting with Custom Filters & Exporting Data (Int) | E-Commerce: Group Sales & Club Management (Adv)                 |  |   |  |
| 12:00pm - 1:00pm   | Lunch  |  |   |  |   |  |
| 1:00pm - 3:00pm    | Salesware Basics 08: Accounts & Guests (Beg)                 | Workshop: Group Scheduling (Int)                               | E-Commerce: Memberships & Pass Sales (Int)                      | Activity & Facility Scheduling: Basics (Beg)                 | Consignment Sales: Basics (Beg)                     | In-House Cards: Basics (Beg)                   |
| 3:00pm - 3:30pm    | Break  |  |   |  |   |  |
| 3:30pm - 5:00pm    |  |  |   | Workshop: Protobase (All) (Time 1)                           | Workshop: Tender Retail (All)                       |  |
| <b>Thursday</b>    |  |  |   |  |   |  |
| 7:30am - 8:30am    | Registration / Software Installation / Continental Breakfast |  |   |  |   |  |
| 8:30am - 10:00 am  | Salesware Basics 09: Reporting (Beg)                         | Workshop: Credit Cards - PCI & CISP Awareness (All) (Time 1)   | Panel Discussion: Memberships & Passes (Adv)                    | Workshop: Reservations & Scheduling Reporting (Int)          | Workshop: Dynamic Pricing (Adv)                     | Private Ski Instruction: Basics (Beg)          |
| 10:00am - 10:30am  | Break  |  |   |  |   |  |
| 10:30am - 12:00 pm | Salesware Basics 10: Maintenance (Beg)                       | Workshop: Reporting Using SQL Replication (Adv)                | E-Commerce: In-House Cards (Int)                                | Workshop: Credit Cards - PCI & CISP Awareness (All) (Time 2) |   |  |
| 12:00pm - 1:00pm   | Lunch  |  |   |  |   |  |
| 1:00pm - 3:00pm    | Salesware Basics 11: Salespoint Customization (Beg)          | Workshop: Custom Reporting Using Other Tools (Adv)             | E-Commerce: Web & Cart Rules (Adv)                              | Workshop: Fraud Prevention (Int)                             | Workshop: Designing Text Layouts (Int)              | Private Ski Instruction: Advanced topics (Adv) |
| 3:00pm - 3:30pm    | Break  |  |   |  |   |  |
| 3:30pm - 5:00pm    |  |  | E-Commerce: Microsoft Internet Information Services (IIS) (Adv) | Workshop: Protobase (All) (Time 2)                           |   |  |
| <b>Friday</b>      |  |  |   |  |   |  |
| 7:30am - 8:30am    | Registration / Software Installation / Continental Breakfast |  |   |  |   |  |
| 8:30am - 10:00 am  | Salesware Basics 12: Maximizing the Salespoint (Beg)         | Workshop: Creating the Ultimate All-in-One Pass (Adv)          | E-Commerce: Security (Adv)                                      | Panel Discussion: Group Sales (Adv)                          | Ski Rentals: Basics (Beg)                           | Workshop: Scanning & Gates (Int)               |
| 10:00am - 10:30am  | Break  |  |   |  |   |  |
| 10:30am - 12:00 pm | Salesware Basics 13: Exploring Other Modules (Beg)           | Panel Discussion: Marketing & Promotions (Adv)                 | E-Commerce: Q&A (Adv)   | Workshop: Tips, Tricks & Workarounds (Adv) (Time 2)          |   |  |
| 12:00pm - 1:00pm   | Lunch  |  |   |  |   |  |