

# Siriusware Seminar Course Schedule

## September 8-12, 2008



	Room 1	Room 2	Room 3	Room 4	Room 5	Room 6
<b>Monday</b>						
7:30am - 9:00am	Registration / Software Installation / Continental Breakfast					
9:00am - 10:00 am	Keynote					
10:00am - 10:30am	Break					
10:30am - 12:00 pm	Salesware Basics 01: Overview (Beg)	Workshop: System Architecture & Configuration (Beg)	E-Commerce: Installation & Use (Beg) PART I	E-Commerce: Benefits & Requirements (All)	F&B Quick/Bar Service: Basics (Beg)	What's New in Version 4 - Why Upgrade? (All)
12:00pm - 1:00pm	Lunch					
1:00pm - 3:00pm	Salesware Basics 02: Product Setup (Beg)	Workshop: Basic SQL Queries (Beg)	E-Commerce: Installation & Use (Beg) PART II	Retail: Basics (Beg)	F&B Table Service: Basics (Beg)	Workshop: Modifiers & Item Packaging (Int)
3:00pm - 3:30pm	Break					
3:30pm - 5:00pm						
<b>Tuesday</b>						
7:30am - 8:30am	Registration / Software Installation / Continental Breakfast					
8:30am - 10:00 am	Salesware Basics 03: Item Tree (Beg)	Workshop: Troubleshooting Your System (Beg)	Panel Discussion: Food & Beverage (Adv)	Retail: Purchasing & Reporting (Int)	Memberships & Passes: Basics (Beg)	Reservations: Basics (Beg)
10:00am - 10:30am	Break					
10:30am - 12:00 pm	Salesware Basics 04: Operator Setup & Security (Beg)	Workshop: Controlling Capacity With Max4sale (Int)	E-Commerce: Print@Home (Int)			
12:00pm - 1:00pm	Lunch					
1:00pm - 3:00pm	Salesware Basics 05: Salespoint Setup (Beg)	Workshop: SQL for IT Users (Adv)	Workshop: Financial Reporting (Int)	Workshop: Designing Graphic Layouts (Int)	Workshop: Tips, Tricks & Workarounds (Adv) (Time 1)	Reservations: Advanced Topics (Adv)
3:00pm - 3:30pm	Break					
3:30pm - 5:00pm						
<b>Wednesday</b>						
7:30am - 8:30am	Registration / Software Installation / Continental Breakfast					
8:30am - 10:00 am	Salesware Basics 06: Tickets & Vouchers (Beg)	Workshop: Business Performance Reporting (Int)	Retail: Inventory Control With Tallyman (Int)	Workshop: INI Settings & Salespoint Design (Int)	Workshop: Salespoint Validation (Int)	Workshop: SQL Database Management (Int)
10:00am - 10:30am	Break					
10:30am - 12:00 pm	Salesware Basics 07: Closing Out (Beg)	Workshop: Reporting with Custom Filters & Exporting Data (Int)	E-Commerce: Group Sales & Club Management (Adv)			
12:00pm - 1:00pm	Lunch					
1:00pm - 3:00pm	Salesware Basics 08: Accounts & Guests (Beg)	Workshop: Group Scheduling (Int)	E-Commerce: Memberships & Pass Sales (Int)	Activity & Facility Scheduling: Basics (Beg)	Consignment Sales: Basics (Beg)	In-House Cards: Basics (Beg)
3:00pm - 3:30pm	Break					
3:30pm - 5:00pm				Workshop: Protobase (All) (Time 1)		Workshop: Tender Retail (All)
<b>Thursday</b>						
7:30am - 8:30am	Registration / Software Installation / Continental Breakfast					
8:30am - 10:00 am	Salesware Basics 09: Reporting (Beg)	Workshop: Credit Cards - PCI & CISP Awareness (All) (Time 1)	Panel Discussion: Memberships & Passes (Adv)	Workshop: Reservations & Scheduling Reporting (Int)	Workshop: Dynamic Pricing (Adv)	Private Ski Instruction: Basics (Beg)
10:00am - 10:30am	Break					
10:30am - 12:00 pm	Salesware Basics 10: Maintenance (Beg)	Workshop: Reporting Using SQL Replication (Adv)	E-Commerce: In-House Cards (Int)	Workshop: Credit Cards - PCI & CISP Awareness (All) (Time 2)		
12:00pm - 1:00pm	Lunch					
1:00pm - 3:00pm	Salesware Basics 11: Salespoint Customization (Beg)	Workshop: Custom Reporting Using Other Tools (Adv)	E-Commerce: Web & Cart Rules (Adv)	Workshop: Fraud Prevention (Int)	Workshop: Designing Text Layouts (Int)	Private Ski Instruction: Advanced topics (Adv)
3:00pm - 3:30pm	Break					
3:30pm - 5:00pm			E-Commerce: Microsoft Internet Information Services (IIS) (Adv)	Workshop: Protobase (All) (Time 2)		
<b>Friday</b>						
7:30am - 8:30am	Registration / Software Installation / Continental Breakfast					
8:30am - 10:00 am	Salesware Basics 12: Maximizing the Salespoint (Beg)	Workshop: Creating the Ultimate All-in-One Pass (Adv)	E-Commerce: Security (Adv)	Panel Discussion: Group Sales (Adv)	Ski Rentals: Basics (Beg)	Workshop: Scanning & Gates (Int)
10:00am - 10:30am	Break					
10:30am - 12:00 pm	Salesware Basics 13: Exploring Other Modules (Beg)	Panel Discussion: Marketing & Promotions (Adv)	E-Commerce: Q&A (Adv)	Workshop: Tips, Tricks & Workarounds (Adv) (Time 2)		
12:00pm - 1:00pm	Lunch					
<b>TRACKS/SUGGESTED COURSES</b>						
	New Users	Ticketing	Reporting/Accounting	E-commerce	Technical	
	Reservations/Group Sales	Retail	Ski School	F&B	Season Pass/Membership	